

### 2023 reimbursement guide

available for download at https://www.tidesmedical.com/guide



#### **REIMBURSEMENT SERVICES CONTACT:**

- **§ 800-318-9419**
- 337-205-3599
- ☑ reimbursement@tidesmedical.com

# tides medical

888-494-4441 www.tidesmedical.com

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### table of contents

1. Patient Intake Form	4
2. Diagnosis Codes	5
3. Coverage	5
4. Site Preparation Codes	6
5. Application Codes	6-7
6. Billing Reminders	8
7. Product Guidance	.9
8. Sample Claim Form	10

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JOE SPELL CEO

### taking your business personally.

At Tides Medical, we sell advanced biologic products to help revolutionize access to the power of birth tissue technology. But at the end of the day, we are really in the business of helping people like you. Your business centers around patient care and it should. With our advanced products and expert service, your patients can get the care they deserve.

As your dedicated Reimbursement Team, we are here to take the complex burden of reimbursement off your shoulders so that you can concentrate on what matters most – your patients. Our team is committed to working with yours to deliver patient-first, over-the-top service. This is at the core of what we do, every single day. **At Tides, helping you with reimbursement is a responsibility we take personally.** 

#### HOTLINE REIMBURSEMENT TEAM:

Have a question about proper coding? Need help with benefit verification or billing issues for Artacent® products? Just give us a call! Our in-house team of reimbursement professionals is available Monday through Friday, 9:00 am to 5:00 pm CST, to help resolve common reimbursement and billing issues.

#### FIELD REIMBURSEMENT MANAGERS:

Our Field Reimbursement Managers (FRM) are well versed in Medicare claim requirements. They work directly with clinicians and their staff in providing LCD guidance and support during the claims and billing process. Should you have questions or need reimbursement assistance, call our reimbursement hotline to be connected with your regional FRM.

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### patient intake form

The patient intake form should be filled out in its entirety and faxed to 337-205-3599. Once received, the Hotline team will complete the benefits investigation and return results to your office within 24 - 48 hours. Case managers are available Monday - Friday from 9:00am - 5:00pm CST to answer questions.

#### This form is available on the Tides Medical website at www.tidesmedical.com/intake

-yent Name		Age	nt Email:		
	ERIFICATION REQUESTED	on 🗌 New	insurance [	Additional applic	ations Different product
PROVIDER INFORMATIC Provider Name	MATION				
Practice Name	ractice Name Practi		Practice NPI		Practice Tax ID
Address, City, State Zip					
Office Contact Name			Phone		Fax
Office Contact Email			1		Preferred Contact Method
TREATING FACILITY (IF Facility Name	DIFFERENT FROM ABOVE)				
Phone	Fax		NPI		Tax ID
Address, City, State Zip					
PATIENT INFORMATION	N (*NAME AND DOB REQUIRED)	) List the patie	nt's name on th	is form when attachir	ig a face sheet.
Patient Name*			Phone		Date of Birth*
Address, City, State Zip					
Is the patient currently r	residing in a skilled nursing fa	cility?	☐ Yes	□ No	
INSURANCE INFORMA Primary Insurance	TION (PLEASE ATTACH A COPY	OF THE PATIE	NT'S INSURAN	ICE CARDS)*	Phone
-					
Secondary Insurance			Member ID		Phone
TREATMENT INFORM	ATION				
Has the patient received	d any skin substitutes in the la	ist 12 month	s?	Yes 🗌 No	
Product *REQUIRED:	□ Artace	ent AC® 🛛	Biovance®	Graft Application	
Dia	gnosis Codes *REQUIRED	Wound	Size (sq cm)		tion of graft to trunk, arms, legs, total
				surface area or less	up to 100cm <sup>2</sup> ; First 25cm <sup>2</sup> wound
Wound 1				15273: Application of graft to trunk, arms, legs, total wound surface area greater than or equal to 100cm <sup>2</sup> ; First	
				wound surface area	dreater than or equal to 100cm <sup>2</sup> : First
Wound 2				100cm <sup>2</sup> wound surfa	ce area
	□ Assisted Livi □ Surgery Cer	nter		100cm <sup>2</sup> wound surfa 15275: Applica wound surface area area or less 15277: Applica	e area tion of graft to face, scalp, feet, etc. tota up to 100cm <sup>2</sup> ; First 25cm <sup>2</sup> wound surfac tion of graft to face, scalp, feet, etc. tota greater than or equal to 100cm <sup>2</sup> ; First
Wound 2 Place of Service *REQUIR Physician Office Patient Home Hospital Outpatient (HC	Assisted Livi Surgery Cer OPD) OPD Other: Dstitutes or global periods rela	nter cility	ame wound r	100cm <sup>2</sup> wound surfa 15275: Applica wound surface area area or less 15277: Applica wound surface area 100cm <sup>2</sup> wound surfa	e area tion of graft to face, scalp, feet, etc. tota up to 100cm <sup>2</sup> ; First 25cm <sup>2</sup> wound surfac tion of graft to face, scalp, feet, etc. tota greater than or equal to 100cm <sup>2</sup> ; First ce area
Wound 2 Place of Service *REQUIR Physician Office Patient Home Hospital Outpatient (HC Note: Prior use of skin su HIPAA AUTHORIZATIO By submitting this form you	Assisted Livi Surgery Cer DPD) Nursing Fac Other: Destitutes or global periods rel. N u certify that you have received the Tides Medical for the purpose of u	ility lated to the s	tient consent to	100cm <sup>2</sup> wound surfa 15275: Applica wound surface area area or less 15277: Applica wound surface area 100cm <sup>2</sup> wound surface nay impact reimbur release the medical a	ce area tion of graft to face, scalp, feet, etc. tota up to 100cm <sup>2</sup> ; First 25cm <sup>2</sup> wound surfac tion of graft to face, scalp, feet, etc. tota greater than or equal to 100cm <sup>2</sup> ; First ce area sement.

Don't forget to select the correct product.

When submitting an intake for Biovance refer to the Biovance reimbursement guides available through your sales agent or FRM

### diagnosis codes (ICD-10 CODES)

- Artacent AC<sup>®</sup> is a human tissue product for transplantation. Artacent AC is processed and distributed in accordance with Food and Drug Administration (FDA) requirements for Human Cellular and Tissue-based Products (HCT/P) (21 Code of Federal Regulations Part 1271, and confirmed by FDA Tissue Reference Group (TRG), confirmation letter on file at Tides Medical), State regulations, and the guidelines of the American Association of Tissue Banks (AATB). Caution: Federal Law restricts this product to sale by or on the order of a licensed medical professional, not for veterinary use.
- Artacent AC is a wound covering for patients with various types of wounds including, but not limited to, diabetic ulcers, pressure ulcers, venous stasis ulcers, burns and Mohs surgery.
- We recommend reviewing your Local Coverage Determination (LCD) for approved uses.
- Providers should select the ICD-10 code that most accurately reflects the patient's condition.

#### coverage

- Based on medical necessity: Noridian, NGS, WPS and Palmetto <u>do not</u> have an active Local Coverage Determination (LCD) for Skin Substitutes or Artacent AC<sup>®</sup>. Coverage is based on medical necessity. All guidelines in the product's instructions for use must be followed. Coverage cannot be guaranteed and is ultimately determined by the payer.
- LCD: Novitas Solutions (L35041), CGS (L36690), First Coast (L36377) have active Local Coverage Determinations (LCD) for Skin Substitutes. The LCD should be reviewed for all coverage requirements for Artacent AC<sup>®</sup> including covered indications, documentation requirements and limitations. Please see the LCD numbers referenced above.
- **MUE (Medically Unlikely Edits):** Medicare covers up to 128 units per application of Artacent AC<sup>®</sup>.

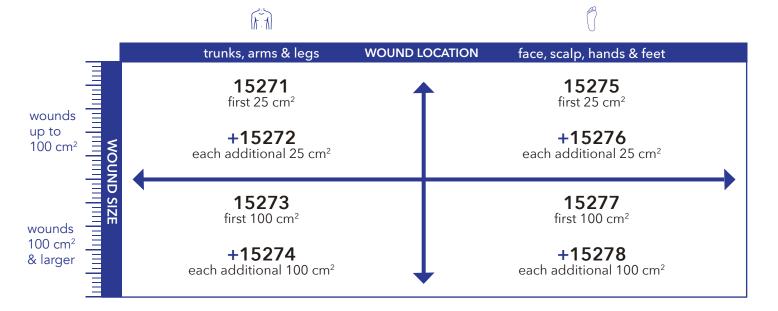
### site preparation codes

Code	Description
15002	Surgical preparation or creation of recipient site by excision of open wounds, burn eschar, or scar (including subcutaneous tissues), or incisional release of scar contracture, trunk, arms, legs; first 100 sq cm or 1% of body area of infants and children
+15003	Each additional 100 sq cm, or part thereof, or each additional 1% of body area of infants and children (List separately in addition to code for primary procedure)
15004	Surgical preparation or creation of recipient site by excision of open wounds, burn eschar, or scar (including subcutaneous tissues), or incisional release of scar contracture, face, scalp, eyelids, mouth, neck, ears, orbits, genitalia, hands, feet and/or multiple digits; first 100 sq cm or 1% of body area of infants and children
+15005	Each additional 100 sq cm, or part thereof, or each additional 1% of body area of infants and children (List separately in addition to code for primary procedure)

- The surgical site preparation codes may not be reimbursed in the physician office; payer guidelines vary.
- Code may only be billed once per wound and the documentation should reflect medical necessity.
- If billed on the same day as the product application, the application codes are subject to the multiple procedure reduction rule.
- For additional details on the utilization of the surgical site preparation codes please contact the payer directly.

### application codes





# application codes

CPT®1 Code	CPT <sup>®</sup> Description	Medicare National Average Payment 2023 Non-Facility (Office)	Medicare National Average Payment 2023 Facility
15271	Application of skin substitute graft to trunk, arms, legs, total wound surface area up to 100 sq. cm; first 25 sq. cm or less wound surface area	\$158.29	\$86.37
+15272	Application of skin substitute graft to trunk, arms, legs, total wound surface area up to 100 sq. cm; each additional 25 sq. cm wound surface area, or part thereof (List separately in addition to code for primary)	\$24.98	\$17.06
15273	Application of skin substitute graft to trunk, arms, legs, total wound surface area greater than or equal to 100 sq. cm; first 100 sq. cm wound surface area, or 1% of body area of infants and children	\$325.60	\$204.39
+15274	Application of skin substitute graft to trunk, arms, legs, total wound surface area greater than or equal to 100 sq. cm; each additional 100 sq. cm wound surface area, or part thereof, or each additional 1% of body area of infants and children, or part thereof (List separately in addition to code for primary procedure)	\$86.83	\$47.23
15275	Application of skin substitute graft to face, scalp, eyelids, mouth, neck, ears, orbits, genitalia, hands, feet, and/or multiple digits, total wound surface area up to 100 sq. cm; first 25 sq. cm or less wound surface area	\$163.91	\$95.38
+15276	Application of skin substitute graft to face, scalp, eyelids, mouth, neck, ears, orbits, genitalia, hands, feet, and/or multiple digits, total wound surface area up to 100 sq. cm; each additional 25 sq. cm wound surface area, or part thereof (List separately in addition to code for primary procedure)	\$33.80	\$25.89
15277	Application of skin substitute graft to face, scalp, eyelids, mouth, neck, ears, orbits, genitalia, hands, feet, and/or multiple digits, total wound surface area greater than or equal to 100 sq. cm; first 100 sq. cm wound surface area, or 1% of body area of infants and children	\$361.12	\$234.06
+15278	Application of skin substitute graft to face, scalp, eyelids, mouth, neck, ears, orbits, genitalia, hands, feet, and/or multiple digits, total wound surface area greater than or equal to 100 sq. cm; each additional 100 sq. cm wound surface area, or part thereof, or each additional 1% of body area of infants and children, or part thereof (List separately in addition to code for primary procedure.)	\$100.35	\$58.53

### billing reminders

<b>Accumentation checklist</b> The following guidelines are suggested based on general documentation practices. For specific information please reference your Local Coverage Determination (LCD).
Baseline measurements of the wound immediately prior to initiation of treatment (size, location, stage, duration)
Type(s) of conservative treatment that failed to induce significant healing
Presence or absence of infection and treatment provided/response (if applicable)
Adequate treatment of the underlying disease contributing to the ulcer
Adequate blood flow
Adequate glucose control (diabetic patients)
Clean wound bed, free of exudate or necrotic   tissue
Note product name & descriptor by name/ descriptor and provide lot number
Wound description prior to and after graft application
Application number and improvement since last treatment
Amount of graft utilized and amount discarded (if applicable)
Appropriate wound dressing changes, patient compliance and off-loading
Fixation method used to anchor the graft

#### helpful billing tips to remember.

6

- Verify the size of Artacent AC<sup>®</sup> applied and bill the appropriate number of units. Artacent AC is considered a single use product; always bill for the entire piece.
- 2. Understand the CPT<sup>®</sup> code descriptors: look at total surface area and anatomical location.
- 3. Review add-on CPT® codes for larger wounds.
- Verify your billed charge for Artacent AC. Review applicable allowables and your cost. Determine your charge using the methodology you use for other products/services.
- 5. The Tides Reimbursement Hotline is available to answer any questions you may have when billing for Artacent products.

#### REIMBURSEMENT SERVICES: 800-318-9419 337-205-3599 reimbursement@tidesmedical.com

### product guidance

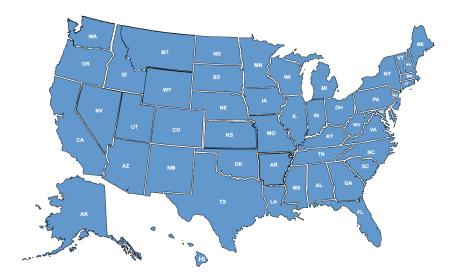
# HCPCS CODE

DESCRIPTION

Artacent AC<sup>®</sup>, Per square centimeter MEDICARE PAYMENT RATE MCR PT B ASP Methodology

- Product HCPCS are listed on the CMS Medicare Part B Drug and Biological ASP File https://www.cms.gov/medicare/medicare-fee-for-service-part-b-drugs/mcrpartbdrugavgsalesprice
- For questions contact the Tides Medical Reimbursement Hotline, 800-318-9419

#### **COVERAGE MAP & SIZE/UNITS**



Size	Area	Billing Units
15 mm	1.77 cm <sup>2</sup>	2
2x2 cm	4.00 cm <sup>2</sup>	4
4x4 cm	16.00 cm <sup>2</sup>	16
4x8 cm	32.00 cm <sup>2</sup>	32
7x7 cm* Aura (frame)	36.00 cm* <sup>2</sup>	36*

• Size available only in Artacent AC

# sample claim form

SAMPLE CMS 1500 CLAIM FORM FOR ARTACENT AC

1. MEDICARE MEDICAID TRICARE CHAMPVA GROUP FECA OTHER 1a. INSURED'S I.D. I CHAMPUS CHAMPUS (Medicaid #) (Sponsor's SSN) (Member ID#) (SSN (SSN) (ID)	NUMBER (For Program in Item 1)
2. PATIENT'S NAME (Last Name, First Name, Middle Initial) Jones, John J.	E (Last Name, First Name, Middle Initial)
5. PATIENT'S ADDRESS (No., Street) 1234 Any Street 6. PATIENT RELATIONSHIP TO INSURED 7. INSURED'S ADDR 9. Self Spouse Child Other	RESS (No., Street)
CITY STATE 8. PATIENT STATUS CITY	STATE
ZIP CODE TELEPHONE (Include Area Code) ZIP CODE ZIP CODE	TELEPHONE (Include Area Code)
999999 (999)999-9999 Employed Student Student	ICY GROUP OR FECA NUMBER
a. OTHER INSURED'S POLICY OR GROUP NUMBER a. EMPLOYMENT? (Current or Previous) a. INSURED'S DATE MM   DD	E OF BIRTH SEX
	M F M
	N NAME OR PROGRAM NAME
Field 21         NAME OR PROGRAM NAME         10d. RESERVED FOR LOCAL USE         d. IS THERE ANOTHER	HER HEALTH BENEFIT PLAN?
Enter appropriate	NO <i>If yes</i> , return to and complete item 9 a-d.
ICD-10 UTHORIZED PERSON'S SIGNATURE I authorize the release of any medical or other information processor. Learner of a contract	Field 23
Enter appropria	
17. NAME OF REFERRING PROVIDER OR OT CPT® codes and modifiers.	LATED required
19. RESERVED FOR LOCAL USE     Check directly with the     20. OUTSIDE LAB?       payer to determine specific     YES	\$ CHARGES
21. DIAGNOSIS OR NATURE OF ILLNESS OF modifier requirements.	JBMISSION ORIGINAL REF. MO.
23. PRIOR AUTHOR	IZATION NUMBER
2	G. H. I. J. DAYS EPSOT ID. RENDERING OR Family ID. RENDERING UNITS Pan QUAL. PROVIDER ID. #
MM DD YY MM DD YY SERVICE EMG CPT/HCPCS   MODIFIER POINTER \$ CHARGES	
07 01 20 07 01 20 11 Q4190 JZ 1 XXX XX XX	
07 01 20 07 01 20 11 15275 RT 1 1 XXX XX X	
Field 24B	NPI
	Field 24G
code indicating where service	Enter appropriate number
was provided.  MBER SSN EIN 26. PATIENT'S ACCOUNT NO.  Field 24E	of units for each service provided. Product is billed
31. SIGNATURE OF PHYSICIAN OR SUPP Modifier Codes NINE Enter diagnosis	
INCLUDING DEGREES OR CREDENTI (I certify that the statements on the rever apply to this bill and are made a part the	map and size for correct
(Discarded, not corresponding with administered), code(s) in Field 21.	billing units (this is an example, sizes vary).
signed DA or enter JZ	15 mm = 2 units
(Zero wasted)	2x2 cm = 4 units 4x4 cm = 16 units
	4x4  cm = 16  units 4x8  cm = 32  units
	7x7 cm = 36 units



The reimborsement information provided is for informational purposes only. Coding and coverage should always be confirmed directly with the payer information provided in this guide was gathered from outside sources and does not represent a guarantee of coverage or payment now or in the future. Coding should always accurately reflect the services provided.

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PAGE 7 CPT 2023 Professional Edition, 2023 American Medical Association and CMS 2023 PFS Final Rule, www.cms.gov PAGE 10 Medicare Claims Processing Manual, Chapter 17 Drugs and Biologicals, http://www.cms.gov/Regulations-and-Guidance/Guidance/Manuals/downloads/ clm104c17.pdf





### supporting you,

so you can focus on what you do best.

#### **CONTACT A REIMBURSEMENT SPECIALIST FOR HELP TODAY**

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337-205-3599

 $\bowtie$  reimbursement@tidesmedical.com

www.tidesmedical.com | 888-494-4441 | 1819 w. pinhook road, suite 206 lafayette, la 70508